MJstack Way

How does working with MJstack work?

1

Consultation (30-45 min)

In Your first consultation, we determine and establish five key points of information

- Your business model/license type
- Your state's unique compliance factors
- Your business phase
- Size of operation
- Your goals/growth plans

2

Understanding your business

Then, we dive deep into your brand's unique operations while considering unique factors such as:

- Expansion goals
- Revenue Goals
- How to cut costs
- Customer retention and loyalty strategy
- SOP's
- Existing technology & vendor contract analysis

3

Making recommendations

After the evaluation process, our experts make recommendations with the help of our 250+ professional partners.

This is a curated recommendation that takes into account:

- Market and model fit
- Integrations
- Company and product stability
- Customer support
- Solution pricing model
- We can sit on future software demos to maximize efficiency

We then prioritize which to introduce first and customize the implementation timeline to suit your company's needs.

4

Finalizing a follow-up schedule

Last but not least, we won't just leave you hanging.

You'll work with our team to finalize a follow-up cadence to check in on the health of your introductions and the growth of your operation!