

### Wholesale Starts with Inventory Management

### Durban Poison High Hopes Industries | Apex Elevated (brand) Description Flower | A Bud | Sour Diesel | Serve This pure sativa originates from the South African port city of Durban. It has gained popularity worldwide for its sweet smell and energetic, uplifting effects. Durban Poison is the perfect strain to help you stay productive through a busy day, when exploring the outdoors, or to lend a spark of creativity. Indoor Soil & Cocoa Hung Humidity/Temp Controlled Room Hand Glass Jar Ingredients

Feather meal, bat guano, fish meal, seabird guano, oyster shell, alfalfa meal, volcanic ash, blood meal, crab meal, rock phosphate, fish bone meal, glacial rock dust, sulfate of potash, langbeinite, kelp meal

Limonene Lenalool



Age In Months

0.3%

0.1%

\$2,800.00 / Pound

20

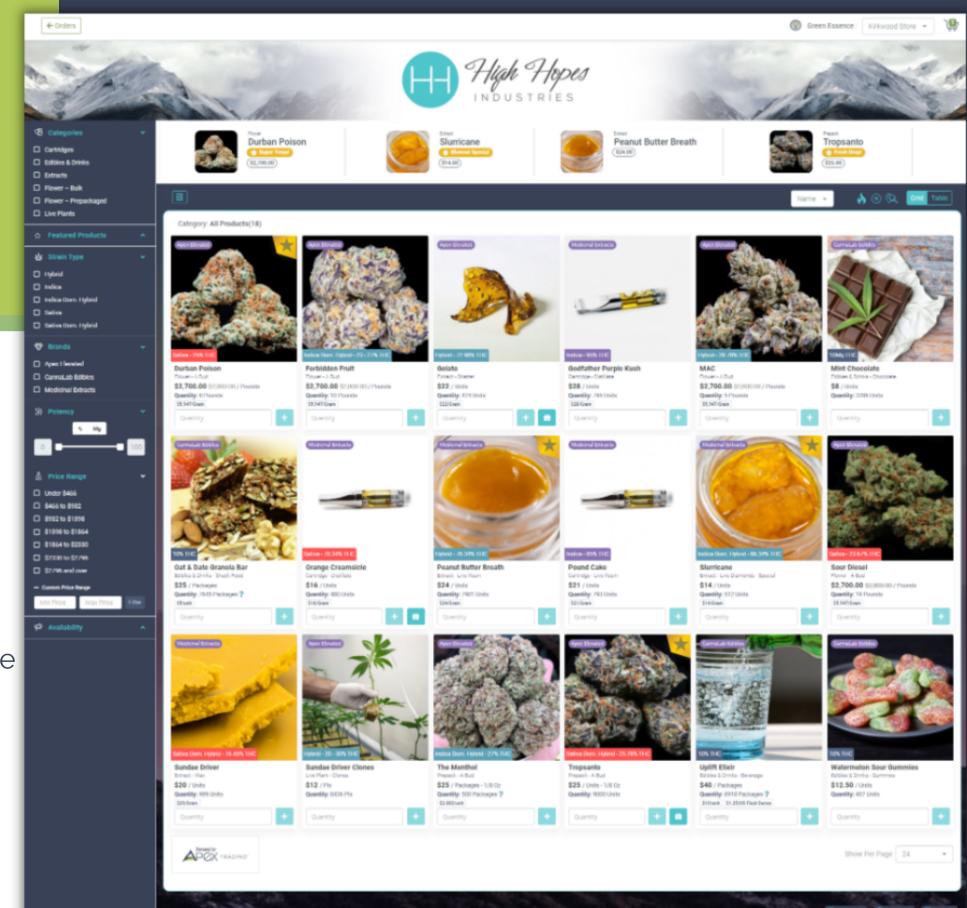


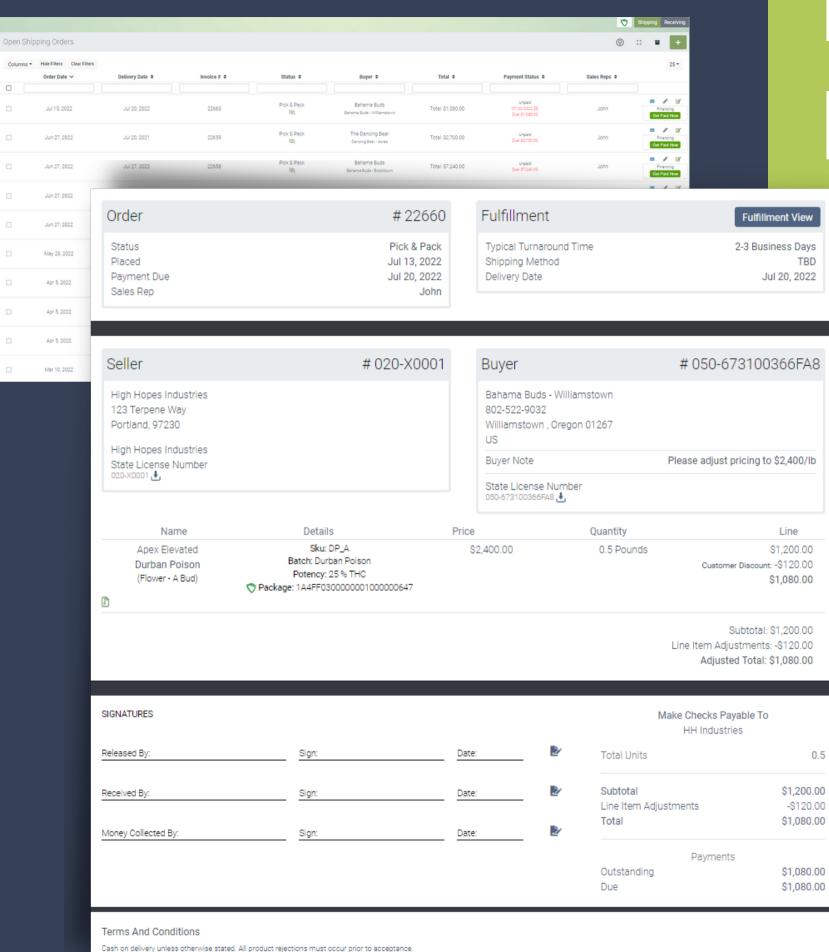
- -Product & Batch management
- -Multiple batch listing options for greater control
- -Centralized management for multiple facilities and brands
- -Rich product information to showcase products
- -Metrc integrated

### Your Brand Always Front & Center with the Buyer

#### Sell direct and showcase your products with your own custom designed storefront

- -40 unique design elements
- -Ability to promote featured products and specials
- -Dynamic pricing & product listings per buyer for a tailored experience
- -Frictionless shopping by allowing guest checkout
- -Private and secure





### Manage Orders Efficiently, Every Time

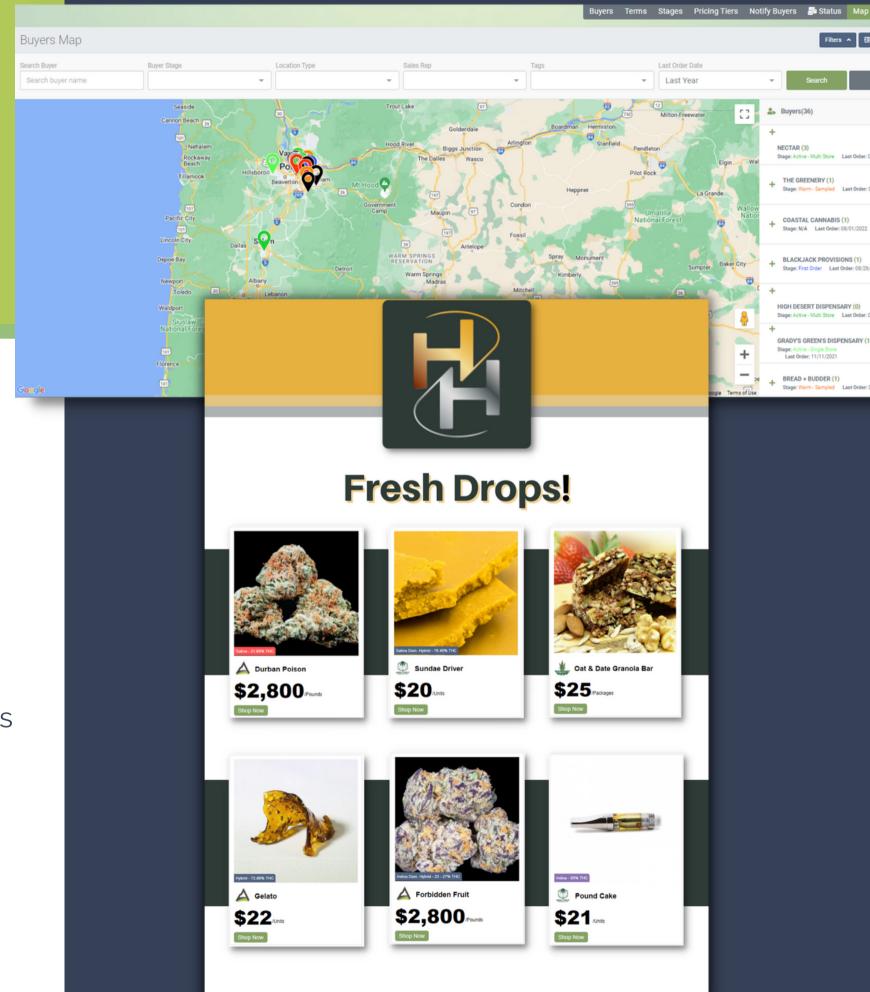
#### Remove double entry with integrations and streamline your entire fulfillment process

- -Workflow and task management
- -E-signatures for chain of custody
- -Real-time updates and alerts
- -Rejection tracking
- -Direct plug-in with 3rd party transporters
- -Metrc package management & manifesting
- -Quickbooks Online integration

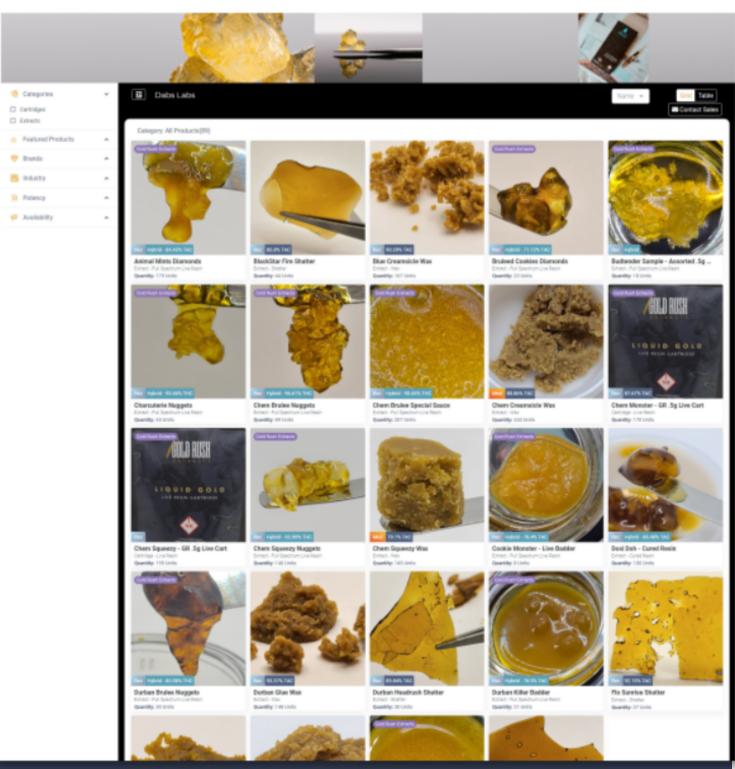
## Organize Your Team & Drive Sales Activity

#### Empower sales and marketing with an industry-tailored CRM and email engine

- -Account management and activity tracking
- -Task management with email reminders and alerts
- -Ability to support simple or complex buyer structures
- -Account heat maps, route mapping and pre-populated state lead lists
- -Custom designed email templates and campaigns







# Generate Leads & Acquire Buyers through Multiple Channels

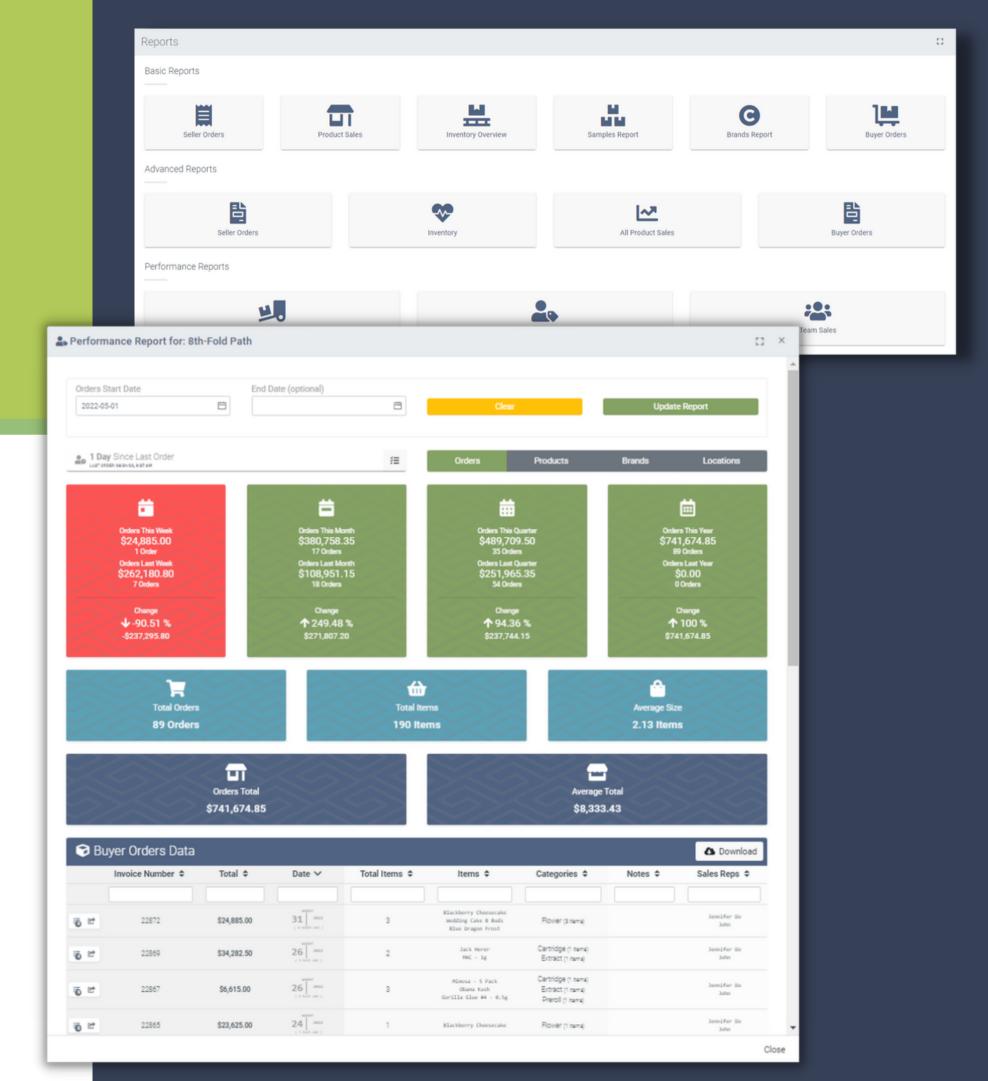
#### Outside of your own efforts, we provide a variety of acquisition tools

- -Display your storefront on your website with a simple iFrame
- -Provide prospects with a live menu via a QR code or unique URL
- -List excess wholesale on the marketplace for all buyers to see
- -Respond to wholesale need listings created by buyers

## Data is Power & It's Always at Your Fingertips

#### From quick simple to robust custom reports, you'll have all the data you need in one place

- -Single source of truth
- -High level inventory, order and sales summaries
- -Custom templates delivering just the data you want to see
- -Product & Brand velocity reporting
- -Individual buyer product sales, velocity, and order history reports
- -Sales team performance





## Remove Cash & Speed Up Your Receivables Process

#### PayNow - PayLater - FundNow

- -Less risk of theft or harm to staff
- -Eliminate cash handling and deposit costs
- -Track real-time payment statuses with auto logging
- -Provide buyers with access to order financing
- -Get paid faster and reduce chasing past due receivables

